

EUROPEAN  
CURRICULUM VITAE  
FORMAT



PERSONAL INFORMATION

Name **NICOLA LARIZZA**  
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Nationality Italian  
  
Date of birth 30, May 1978

WORK EXPERIENCE

- Dates July 2019 to date
- Name and address of the Company Cargo+ Underwriting trading name of LITUS srl Larizza InsurTech Underwriting Solutions
- Type of business or sector *Insurance MGA for Marine, Logistics, Motor and Special Risks*
- Occupation or position held *CEO & Founder*
- Main activities and responsibilities After 20 years as an Insurance Broker I now run a new Underwriting Agency with capacities received from Lloyd's Insurance Company and Zurich, the focus is the Marine and Logistics business and Special Risks.  
The MGA is an InsurTech company where new platforms, API's and other solutions will be available for clients to simplify the Marine and Motor Insurance Business.  
The MGA clients are Insurance Brokers, Agents or Freight Forwarders who wants an integration of our platform with their Managing Softwares
  
- Dates January 2005 to July 2019
- Name and address of employer Larizza Consulting Srl – Via Monte Rosa, 19 – 20149 Milano
- Type of business or sector *Insurance Broker & Coverholder*
- Occupation or position held *Lloyd's Relationships Manager; Head of Marine Cargo & Motor Lloyd's Binder; Responsible for Marine Insurances within Italian Market; Business Development & IT Solutions*
- Main activities and responsibilities In charge of Compliance and Institutional Relationships with Lloyd's Market (Premium and Claims Bordereaux, Anti-bribery, Sanctions and Complaints management); Responsible for Marine Cargo and Liabilities Underwriting, including Claims Authority, Cargo Insurance Certificate Manager with a special co-license agreement with Lloyd's Certificate Office, Motor Binder Manager for Vehicles fleet, including Claims Authority; Marine Insurances Relationships Manager for the main Italian players (Generali, UnipolSai, SIAT, Allianz, etc.) and General Insurance Key Customers Account; Internal/External Communication and Marketing Manager and IT Solutions Design and Maintenance, in co-ordination with domestic and international providers, for the whole Larizza Consulting business and specifically about Marine, Travelling, Rotary Youth Exchange Programme Web/smartphone Applications.
  
- Dates January 2000 – December 2004
- Name and address of employer Larizza Consulting Srl – Via Vincenzo Monti, 86 – 20145 Milano
- Type of business or sector *Insurance Broker & Coverholder*
- Occupation or position held *Contractor in charge of Commercial Development*
- Main activities and responsibilities Customer portfolio development within Marine and General Insurances with full responsibilities for Customer Relationship Management; Cargo Insurance Certificate Technician; Internal IT Solutions Manager and Web Insurance Applications Designer.
  
- Dates February 1999 - January 2000

- Name and address of employer  
    - Type of business or sector  
Civil Service for the Italian Red Cross – Vercelli
    - Occupation or position held  
*National Service*  
*Ambulance Driving and People Assistance*
  - Main activities and responsibilities  
Experience full of personal reward and individual skills development such as stress management, people care and support, but also people management and development (new trainees induction, trainer for first aid, emergencies management and team weekly plan management). In parallel to this activity, the first year of exams at the Languages University of Turin (Vercelli Section) was completed.
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- Dates  
September 1997 – January 1999
  - Name and address of employer  
UBINT Srl; CLS Srl
  - Type of business or sector  
*Insurance Broker; Loss Adjuster*
  - Occupation or position held  
Customer Portfolio Development; Car Claims Expertise for Chrysler Vehicles
  - Main activities and responsibilities  
Independent junior consultant for the two companies, in charge of finding and managing new Customers for UBINT, while acting as port and train terminals expert in checking Chrysler vehicles delivery at their logistics hubs.

#### **EDUCATION AND TRAINING**

- Dates  
Each year
- Name and type of organisation providing education and training  
Vary Training on International Marine Cargo Insurance Business and on Intermediary general Activity

- Dates  
July 2014
- Name and type of organisation providing education and training  
IVASS (Istituto Vigilanza sulle Assicurazioni)
- Principal subjects/occupational skills covered  
Italian Insurance Rules and Regulations for Intermediary experts
- Title of qualification awarded  
Qualification to the national register of Insurance Intermediaries in section A (Agent) or B (Broker), RUI (IVASS – Registro Unico degli Intermediari).

July 2018  
 IVASS (Istituto Vigilanza sulle Assicurazioni)  
 Italian Insurance Rules and Regulations for Intermediary experts

Qualification to the national register of Insurance Intermediaries for REINSURANCE activity.

- Dates  
January 2005 – to date
- Name and type of organisation providing education and training  
AIBA (Associazione Italiana Broker Assicurativi)
- Principal subjects/occupational skills covered  
Annual professional Certificates to update specific Insurance competences according to national and international rules and regulations
- Title of qualification awarded  
Yearly Training Credits as required by IVASS

- Dates  
1993 – 1997
- Name and type of organisation providing education and training  
Liceo Linguistico Ugo Foscolo - Vercelli.
- Principal subjects/occupational skills covered  
Italian, English, French and German Literature and Culture (studied in their own languages), on top of Philosophy, Arts, and the other typical subject matters.
- Title of qualification awarded  
*High-School Diploma in foreign languages.*

#### **PERSONAL SKILLS AND COMPETENCES.**

MOTHER TONGUE      ITALIAN

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

**ENGLISH – FRENCH - SPANISH**

Excellent – Excellent – Good

Excellent – Good – Elementary

Excellent - Good - Elementary

**SOCIAL SKILLS  
AND COMPETENCES**

INTERNATIONAL TEAM PLAYER. CHALLENGED BY DEALING WITH INTERNAL/EXTERNAL CUSTOMERS/COMPANIES.

**ORGANISATIONAL SKILLS  
AND COMPETENCES**

PEOPLE MANAGEMENT SKILLS. ORGANISATIONAL DESIGN. INNOVATIVE THINKER. AT EASE IN MANAGING AND PRESENTING ABOUT INTERNATIONAL/NATIONAL INSURANCE TOPICS, SUCH AS IN THE ROLE AS TESTIMONIAL SPEAKER FOR SEVERAL CONVENTIONS (AICE – ASSOCIAZIONE ITALIANA COMMERCIO ESTERO, CREDIMPEX – ASSOCIAZIONE ITALIANA IMPORT EXPORT, ASSOLOGISTICA – ASSOCIAZIONE ITALIANA PER LA LOGISTICA, FEDESPEDI – FEDERAZIONE ITALIANA SPEDIZIONIERI).

**TECHNICAL SKILLS  
AND COMPETENCES**

MICROSOFT OFFICE PACK (WORD, ACCESS, EXCEL, POWERPOINT); ABLE TO DESIGN AND ROLL OUT ANY NEW IT TOOL FOR INSURANCE APPLICATIONS; GOOGLE APPLICATIONS; WEB PRODUCTS DESIGNER.

**ARTISTIC SKILLS  
AND COMPETENCES**

ROCK, BLUES AND ELEMENTARY JAZZ GUITARIST. TENNIS PLAYER AND SKIER.

**OTHER SKILLS  
AND COMPETENCES**

OUTSPOKEN, AT EASE WHEN MEETING WITH NEW PEOPLE AND JOINING NEW TEAMS. HARD WORKER AND RESULTS-ORIENTATED. VERY GOOD AND EASY AT ORGANISING BIG AND OFFICIAL COMPANY EVENTS. TENACIOUS AND VISIONARY TO LONG TERM BUSINESS GROWTH.

**DRIVING LICENCE(S)**

European Driving Licence "B", achieved in 1996.

**ADDITIONAL INFORMATION**

REFERENCES AVAILABLE ON REQUEST.